

## Contact

[www.linkedin.com/in/jaideep-singh-a156197a](https://www.linkedin.com/in/jaideep-singh-a156197a) (LinkedIn)

## Top Skills

Security Management  
Public Safety  
Planning

## Languages

Spanish  
Hindi  
Punjabi  
English

# Jaideep Singh

Commercial Vessel Operations Lead for APAC Region, Cargill  
Ocean Transportation  
Pune, Maharashtra, India

## Summary

More than 25 years of experience in various roles like Master, Senior Marine Operations Manager, Ocean Manager for Pacific, Vessel Performance Manager, Projects & Retrofits, Super Cargo, Port Operations lead for India, Administration, Planning and Security with various Organizations like Hapag Lloyd, Maersk and Dole Fresh Fruit.

Presently working with Cargill as Regional Vessel Operations Lead for Asia Pacific.

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## Experience

### Cargill

Regional Commercial Vessel Operations Lead for APAC  
January 2022 - Present (2 years 7 months)  
India

Post Fixture Operations. Making decisions on all major Ocean Transportation activities for a team that covers shipment execution, client interaction, business and people partnerships, resource, budget and project management, data management, reporting and analysis. Overseeing the day to day operational split per vessel size, accountable for the productive and qualitative daily tasks execution in the area as per the metrics and objectives set in the BU Business Plan across the region.

### Hapag-Lloyd AG

Terminal Partnering Lead, Port Operations India  
February 2021 - January 2022 (1 year)  
India

Port Operations, India lead for Terminal Partnering.

### A.P. Moller - Maersk

Master, Senior Marine Ops Manager, Ocean Manager, Vessel Performance Superintendent  
June 2010 - January 2021 (10 years 8 months)

Was recruited as one of the five Captains from Maersk Line's entire fleet for a highly visible position to shape and drive the business agenda under the Network Optimization and Fleet Performance initiative for reducing operational costs as a part of the Global Voyage Centre having more than 500 vessels in scope.

Headed One Global Project (Lean Six Sigma Certified).

Was pioneer/very closely involved in setting up the operations office in Mumbai. Was also involved in setting "Standard Operating Procedure" for the organization and streamlining the same including setting targets/goals/Must Win Battles.

# Provide factual data for analyzing for Vessel Sharing Agreement (VSA) partners vessels performance and compliance to Joint Working Procedures (JWP) requirements.

# Monitoring in-chartered vessels performance on real time basis consequently protecting charterer's interest and also ensuring appropriate actions are being taken by respective teams/Local Operation Clusters.

# Reviewing the monitoring process with suggestions to improve the system. Instrumental in helping of designing tools/new software's for the organization.

# Fleet Planning: Support Network team and LOCs on pro-forma design

# Optimal Cargo Handling

# Chartered vessel reporting.

# Vessel schedule reliability.

Responsibilities as Master (More than 10 years of Command Experience)  
Overall In charge of Administration, Safety, Security, Operations and budgeting. Significant experience in Dry Docking and Retrofits. Garnered extensive Crisis Management. Part of the Global Emergency Relief Pool.

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## Education

### Maersk Process Excellence

Lean Six Sigma Black Belt, Process Excellence · (2014 - 2014)

### Warsash Maritime Academy

Master Unlimited, B-Tech, Nautical Science · (2003 - 2004)

### Cambrian Hall Dehradun