Background Profile

Mr. Shanbhag is

Post Graduate in Economics (M.A) Mumbai University, India and has done Diploma in Marketing Management. Davar's College of Management, Mumbai

From 1972 to 1995 he has worked with various shipping companies like Dempo Steamships, Tolani Shipping, Al Ghosaibi, Dammam & Jay Shree Shipping. He has handled commercial, Operations, Chartering, Acquisitions of New building and Second hand vessels, Discussion with Lenders etc. and Insurance (H&M and P&I) of the vessels.

From 1995 - 2005 he was Chief Controller of Chartering of TRANSCHART (Joint Secretary Rank) in the Ministry of Shipping, Government of India.

He was Trustee in New Mangalore Port Trust (8 years), Kandla Port Trust (2 years) and Chennai Port Trust (1 year). & Governing Body member of "National Institute of Port Management, Chennai" and "National Ship Design and Research Centre, Vizag" & has been a member of many comitees and represented Govt. of India at amny international forums.

Since 2005 he has been advisor to various shipping companies and to various TOP consultancy companies.

HE has conducted Arbitration proceedings – as a part of Tribunal and also as Sole Arbitrator in many cases - <u>and made and published about 85 Arbitration Awards on Charter Party and Contract disputes, Insurance claims, General Average, Dredging Contracts etc.)</u>

He is also:

- Fellow Member (By Examination) Institute of Chartered Shipbrokers, U.K.
- Associate Member (By Examination) (Specialization: Marine Insurance) -
- Federation of Insurance Institutes, Mumbai:
- Associate Member of the Chartered Institute of Transport, U.K.
- Fellow Member of Indian Council of Arbitration, New Delhi: