

Contact

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(LinkedIn)

Top Skills

Shipping
Transportation
Ships

Capt Santhakumar Mohana Pai

Chartering/Commercial Shipping /Trade Petroleum products
United Arab Emirates

Summary

Have structured two Liquefied Gas Carrier deals from Sale and Purchase, Finance , Management and Commercial Operations. A 360 degree Shipping knowledge and experience.

We provide complete Commercial Solution and Management for Shipments covering PETROLEUM GAS, Liquid Petroleum ,Bitumen or dry commodities.

Charter Party - Lay time- Demurrage- Freight negotiation for Time charter-Voyage Charter-Carriage of Affreightments- Spot Charter- for Crude Oil/Petroleum Products- Bitumen Tankers- LPG Cargoes

Specialties: Specialised in Liquid GAS/Dry Bulk Chartering. Close liaison with Traders to provide end to end solutions

Experience

Hanza Energy Ltd

Vice President Of Commercial Operations

August 2019 - Present (4 years 6 months)

Dubai, United Arab Emirates

Sale and Purchase , Finance arrangements for two Liquefied Gas Tankers structured and are currently operating under full Commercial Control .

Commercial Shipping Expert. LPG , Petroleum Products Trading.

Actively involved with one of the Investors for the disinvestment process of SCI.

Actively involved in the Charter and Purchase of Tankers

Bravo Energy Ltd UAE

Head Chartering and Operations

May 2015 - January 2019 (3 years 9 months)

Dubai , UAE

Freight -Charter Party negotiation-Commercial Shipping of Chemical , Clean and Dirty Tankers, Gas Tankers and Dry Bulk Cargoes...

Trading of Petroleum Products, Minerals....

The Shipping Corporation of India Ltd

General Manager

September 2003 - February 2011 (7 years 6 months)

Indian National Shipping Company.

Shipowners having our strong presence in Energy Transportation including Dry, Wet and Gas.

Education

ICFAI University

Advanced Diploma in Business Management, International Business · (2007 - 2010)

Indian Institute of Quality

Quality System, QUALITY IN SHIPPING · (2005 - 2005)

Maritime Training Institute Powai

PRE SEA TRAINING, Nautical Technology · (1989 - 1990)

University of Kerala

BSc, Maths · (1985 - 1988)

Sanathana Dharma College Alleppey

BSc, Maths · (1985 - 1988)